

## Nixon Campaign

# The Frustrations Of Fundraising

### Washington

President Nixon's fund raisers would sometimes in frustration label potential campaign donors with such comments as "hot air," "a great disappointment" and "needs to be scared."

Private notes of the financial team that raised more than \$60 million were released in federal court yesterday after a lawsuit seeking more campaign data was dismissed.

Voluminous annotated lists of solicitation prospects illustrate how the Nixon campaign set money targets for wealthy persons, then assigned fund raisers and kept track of the results.

Rose Mary Woods, President Nixon's personal secretary, was assigned along with finance chairman Maurice H. Stans to get \$50,000 to \$100,000 from socialite Perle Mesta.

But the subsequent comment read "no support."

Martha Mitchell, wife of one-time campaign manager John N. Mitchell, was assigned to one female prospect, then was crossed out. Mrs. Mitchell was critical of the campaign when her husband bowed out four months before the election.

Lawyer and securities executive Charles W. Steadman of Washington D.C. was tagged with "Hot air. No contribution" after an unsuccessful effort to get \$20,000 from him.

Another Washington lawyer, Guy Martin, was targeted for up to \$100,000, but was later labeled "a great disappointment."

A Sarita, Tex., family named East got the notation: "Ask big. Won't get much. Needs to be scared." Their targeted amount was \$100,000 to \$200,000.

Another Texas man named Walter R. Davis, was tabbed for \$50,000, but labeled "dangerous."

The dismissed lawsuit had been brought by Common Cause, a self-styled citizens' lobby, against the Nixon re-election committee.

The fund-raising notes and much other campaign data had been obtained during the case from the Nixon committee records but until yesterday was under court seal.

U.S. District Judge Joseph C. Waddy ruled that the suit has become moot in part because the election is now over and a 1925 law requiring the disclosures before election time has been repealed.

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