## '72 Candidates Open Endorsement Hunting Season

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COOS BAY, Ore., Nov. 9 This is the season of the transcontinental Presidential endorsement hunt.

The candidates and their staffs spend hour after countless hour with the politically potent in each state, cajoling and bargaining and promis-ing, working toward commit-

ments from the spokesmen for voting blocks, from the men who can raise Campaign from the Notes money, from the professional managers. The goal is not so much the en-dorsements themselves, al-though they can be impor-tant at some times in some places, but the impression of momentum that they create. They enable the candidate to say, "Look, I'm the one who's really moving."

Or, to put it another way, as did one aide to Senator Edmund S. Muskie of Maine this week, they help "to give the impression that the nomination of our guy is inevitable"

Mr. Muskie has not yet created that impression, at least not in California, Colorado, Arizona and Oregon, the four states that he has visited on this trip. However, he has scored some successes in putting together the or-ganizational mosaic.

The Senator conferred in

the private rear compart-ment of his leased Electra on the way from San Francisco to Los Angeles on Saturday, for example, with a prosper-ous looking man unkonwn to most of those traveling with The man appeared again at a businessmen's reception at the Beverly Wilshire Hotel, and soon the Muskie people were spreading the news of a coup:

He was William T. King, a Los Angeles lawyer, a Repub-lican, a California campaign official for Mr. Nixon in 1968 and one of the hosts for tonight's big Republican din-ner in Los Angeles. He was about to sign onto the Mus-Kie campaign as a fund-

As is often the case, Mr. King's surprising move was prompted by an event wholly prompted by an event wholly out of the candidate's control: Mr. Nixon's abortive plan to nominate Judge Mildred L. Little of the California Court of Appeals to the Supreme Court—a plan that offended Mr. King's sense of what the court should be should be.

There were other successes well. Mr. Muskie completed arrangements for Paul Ziffren, a former state chairman, to run his Camorina campaign, and for William Matson Roth, a wealthy San Franciscan, to head the northern California operation. man, to run his California

northern California operation.

He also added to his roster of contributors, which had already included men such as Donald Pritzker, head of the Hyatt House hotels, and Martin Stone, who was with Eugene J. McCarthy in 1968.

By visiting Arizona, he cemented his ties with Representatiive Morris K. Udall, with Sam Grossman, the unsuccessful Democratic Senate candidate there in 1970, with former Gov. Sam Goddard and with others. Arizona could be important, because it will choose its convention delegates at a meeting next Feb. 8-probably before any other state.

But other things did not

happen.

In Arizona, Mr. Udall complained that not only was the party's left wing holding out, but state labor leaders were too. Local labor, he said, seems to be getting the word from Washington (that is, from George Meany and other labor leaders) to wait and see how well Senator Henry M. Jackson of Wash-ington was doing by the end of the year.

In California, Mr. Muskie has been unable to win com-mitments from the three best-known Democrats in the State Legislature—the Assembly majority leader, Walter Karabian, the Assembly Speaker, Robert Moretti, and the Senate majority leader, George Moscone.

In a private meeting with Mr. Moretti on Sunday, Mr. Muskie entreated him to sign up. Mr. Moscone reportedly told the Senator last night at a private session that he was holding off, too.

Earlier, at a joint appearance with Senator Hubert H. Humphrey of Minnesota, Mr. Muskie urged Northern California Democrats not to think that the economic issue would by itself win the Presidency in 1972. Instead, he said, the Democrats should pursue their "historic mission" and seek out new goals and programs. and programs.

That is also the prescription for victory sometimes suggested by Mr. Jackson's strategists. To underline the

point, Mr. Muskie hit out at the advocates of "the politics of exclusion" who contend that a fourth party would not hurt the Democrats. That thesis is also pushed by some

in the Jackson camp.

The speech was delivered in what one Muskie backer called "that dogged, Mr. Integrity style."

Mr. Humphrey, by contrast, delivered a characteristically stem-winding (though uncharacteristically short) uncharacteristically short) partisan attack on Mr. Nixon, rattling off largely extem-poraneously what he de-scribed as the Administra-tion's "six failures."

A reporter seeking reaction afterward found only one person in 18 who did not say "Humphrey did better."

Mr. Muskie appears to feel

most at ease and to com-municate most intimately with his audiences in casual situations.

This morning, walking out of a drizzle into a room full of people in Coos Bay in southern Oregon, he was to-tally relaxed. He told a woman with a baby that he Allen, talked about the draft with several young men, commented about the fog and his purple shirt.

As he moved on, the com-

ments were universally fa-