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I.T.T. Memos on Marxism Disclosed



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At the forum on International Telephone and Telegraph Corporation were, from the front, Anthony Sampson, British author and journalist; Brit Hume, a former associate of columnist Jack Anderson; Reuben Robertson, an associate of Jack Anderson; Chris Welles, writer, and Raymond Dirks, the securities analyst who first disclosed the Equity Funding scandal.

By MICHAEL C. JENSEN

Fourteen months after the International Telephone and Telegraph Corporation pointed out with alarm that "freedom is dying in Chile" because of her election of a Marxist president, the giant conglomerate was quietly negotiating a massive program of business projects with the Soviet Union, according to internal I.T.T. documents.

A confidential memorandum made public yesterday by Anthony Sampson, a British author and journalist, revealed the scope of the I.T.T. negotiations with the Russians. It also indicated the disparity between I.T.T.'s philosophy in dealing with the Soviet Union and its relations with Chile.

Two weeks ago I.T.T. announced that it had signed an agreement in Moscow to exchange information with the Soviet Union in the fields of telecommunications, electronic and electromechanical components, consumer products and publishing of scientific and technical information.

Wide Discussions

Also, it is clear from an I.T.T. memorandum of Dec. 14, 1971, that the Russians had discussed with I.T.T. a program that went far beyond the limited agreement announced this month. They showed strong interest, for example, in such I.T.T. activities as housing,

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food, hotels and rental cars, the document revealed. It was clear from the memorandum that there were no ideological impediments to the Soviet negotiations.

Mr. Sampson spoke at a forum on I.T.T. sponsored by Raymond Dirks, the New York securities analyst who revealed the Equity Funding scandal. The meeting was at the Circle in the Square Theater.

Another confidential internal I.T.T. document, which had been made available earlier by the Senate subcommittee on multi-national corporations, revealed a totally different attitude toward a second Marxist government than the one displayed toward that of the Soviet Union.

Warning on Chile

Written by Edward J. Gerrity Jr., I.T.T.'s senior vice president for corporate relations, to Harold S. Geneen, the company's chairman and chief executive, the document warned of a dangerous situation in Chile, where I.T.T. had important properties which it feared might be expropriated.

The document invoked ideological grounds for its position that were in apparent contrast to its attitude in negotiations with the Soviet Union, the world's premier Marxist country.

"Freedom is dying in Chile, and what it means to Latin America and to us — to free men everywhere — is not pleasant to contemplate," the memorandum said.

Referring to the newly elected

President, Salvadore Allende Gossens, the memorandum said: "Allenda has already moved to take over communications — the press, radio, TV — in Chile in emulation of his friend Fidel Castro, of the Chinese Reds and of the so-called proletarian dictatorships everywhere."

Personal Elements

The memorandum about the Soviet negotiations was written by J. M. Garvin, an I.T.T. executive stationed in Europe. It discussed personal elements that might help I.T.T. in its negotiations.

In a description of Dzherman M. Gvishiani, deputy chairman of the State Committee for Science and Technology and son-in-law of Premier Aleksei N. Kosygin, the memorandum said he was "an extremely effective, imaginative and knowledgeable Soviet technocrat, who is currently riding high on the tide of East-West detente. His family link to Kosygin does not hurt him in the creation of his power base."

The memorandum added, "A brief appraisal of the other S.C.S.T. officials, from [D.] Pronsky down, point to a wide discrepancy in talent, knowledge and experience between them and their boss."

In a separate development at the all-day forum, Barry Lessinger, a special assistant state's attorney for Florida,

said his state was preparing a lawsuit that could interfere with I.T.T.'s Palm Coast realty development on ecological grounds. He called the huge development an "ecological disaster."

Mr. Gerrity, when questioned, declined to comment on either the Garvin memorandum or his own. He said I.T.T. was working with Florida to develop a suitable ecological plan for the Palm Coast development.

At least half a dozen I.T.T. executives attended the all-day forum as observers.