

# U.S. Banker Says Hanoi Eyes Trade

From News Dispatches

North Vietnam is looking for Western know-how to speed up its industrialization and is willing to start trading with the United States to obtain the necessary equipment, a Bank of America official who visited Hanoi said yesterday in Hong Kong.

Louis E. Saubolle, vice president and Asia representative of the bank, said in a statement on his return from his seven-day visit that Hanoi officials had stressed to him several times that "They are willing to develop mutually beneficial trade with American corporations."

He said North Vietnamese officials told him it was the first time they had invited an American banker, although they hoped there would be similar visits in the future.

Meanwhile, Hanoi, in a broadcast monitored in Bangkok "a base for American conspiracies against the Indochinese people."

The broadcast said Thailand's policy of allowing Indochinese refugees to remain in the country for humanitarian reasons gives shelter to "reactionary" elements among its refugees from Laos, Cambodia and South Vietnam.

Thai Foreign Minister Chatichai Choonhavan will visit Hanoi next month for talks with North Vietnamese leaders, Thai officials announced.

In other Indochina developments:

- An American businessman was shot and wounded in Laos in a suspected robbery attempt, according to a U.S. embassy spokesman. The victim was not identified pending notification of next of kin.

- The Thai Foreign Ministry said that the Laotian government sealed off part of its southern frontier with Thai villagers who used to cross the border freely to visit relatives are barred.