U.S. Shows Cambodia How to Send Pleas for Funds

By BERNARD GWERTZMAN Special to The New York Times

WASHINGTON, Jan. 11-The

tained a suggested form fetter, soliciting funds for Cambodia's for use by Premier Lon Nol in development.

The form letter, as drafted in Washington, left a blank space for the amount of money to be sought in each case.

The cable was made public today by Jack Anderson, the syndicated columnist, who has said that he has received "scores" of secret documents from an unidentified informant. Most of the material he has released so far has related to the recent Indian-Pakistani war.

Political Approach' Urged The message as quoted in part by Mr. Anderson, said: "We believe political approach necessary lest finance ministers, who are generally opposed to new aid programs, arrange for an evasive or negative reaction to appeal."

"Department believes highlevel political appeal needed to improve chances for success," the message said, according to Mr. Anderson. "Letter from Lon Nol to heads of prospective donor governments could help nail down."

The columnist said the form letter began as follows:

"Excellency: I am writing this note on a personal basis in order to bring to Your Excellency's attention directly the leaves apparently because the meeting would take place, said that Roderic L. O'Conner, Agency for International Development, would head the American delegation.

The United States is prepared to pledge half of the \$25-million sought by the Cambodians, Mr. The amounts sought from other countries, Mr. Anderson said, include \$7.5-million from Australia, \$500,000 from New Zealand and \$250,000 each from Indonesia, Mr. Anderson asserted that the received proment, would head the American delegation.

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now confronted with in the American involvement in Cambodia, Mr. Bray was authorized "We

WASHINGTON, Jan. 11—The State Department said today that its technical assistance to Cambodia extended to showing the Government how to send fund-raising letters asking other countries for money.

Charles W. Bray 3d, the department spokesman, acknowledged that secret cablegram sent to Emory C. Swank, the United States Ambassador, contained a suggested form letter soliciting funds for Cambodia's for use by Premier Lon Nol in development.

The form letter, as drafted in Washington left a blank swan left at left a blank swan less at the comment on the message and to comment on the message and to comment on the message and to add that the United States swan alding cambodia for left a blank with the amounts support in other countries, we support in other countries, we pation that the United States was aiding Cambodia.

Mr. Bray, explaining that the United States was aiding Cambodia in organizing an aid consortium as it has done for Tunisia, Morocco, India and Pakistan, among others, said: "We have been open throughout and have kept Consortium support in other countries," he said: "We have been open throughout and have kept Consortium support in other support in other countries, support in other countries, support in other countries, support in other support in other countrie

"We have consistently sought It concluded: "I am asking to comment on the message and to aid the Cambodians to elicit