## **SFChronicle** MAR 1 1 1974 A Republican 'Reject' Who Helps Demos Win

By Vera Glaser

Washington

Believe it or not, the young wizard who helped score a string of sensational Democratic victories capped by the recent upsets in Michigan and Ohio - is a Republican "reject."

Tall, sandy haired, 33-year-old John Marttila was frozen out of the GOP in 1970 by the Nixon White House for the sin of trying to win votes in the ghettoes.

Marttila headed for Boston set up a Democratic consilting firm, and in three shot years has made Marttila Payne, Kiley & Thorne thehottest political combine in he country.

hck in 1969, shortly after Mattila graduated from Wane State University in Deoit with a degree in polital science, he was re-creed by then assistant Ge chairman Elly Peter-

gether they set up nehborhood "action cen-te" in ten states to help wi community problems andbroaden the Republican Pay's base.

Mrs. Peterson thought

President Nixon was enthu Daniel B. Payne, political siastic about her program, director Thomas R. Kiley, siastic about her program, but she was blocked at evturn by his palace

After a lifetime of Republican Party service, she left, as one headquarters official put it "with her spirit bro-ken," but with praise from some of the Capital's most hardnosed reporters. Many regarded her as qualified for the national chairmanship.

The White House boycotted her farewell reception.

"We were trying to get minorities into the party," Marttila recalled, "but it became a charade when the Nixon Administration took over. I couldn't live with myself.

"Leaving was a painful personal decision because Elly Peterson is one of the most decent human beings I have ever known."

Marttila's consulting firm has since taken on high-risk campaigns that would scare the pants off most politicians. Their track record: 16 Democratic wins against three losses.

Marttila's three partners - advertising specialist and direct mail expert David H. Thorne — are in their 20s.

The total staff of 16 is close-knot and hardworking, even spending free time together at tennis or

Among the firm's remarkable upsets have been the 1970 elections of Representatives (Father) John Drinan and Boston Mayor Kevin White, the 1972 victories of 29-year-old Delaware Senator Joseph Biden and Massachusetts Representative John Moakley, and last month's stunning victory of Representative Richard VanderVeen in the former Ford district, which had been Republican for 25 years.

Former Republican colleagues tag Marttila "brilliant," "low key," "humorous," "genuine," "a super-guy and a very caring individual." Michigan GOP chairman William McLaughlin, who worked with him on the Peterson program, says:

"I just wish John were still on our side."