December 9, 1974

Mr. Don J. Faust Dong and Associates, Ltd. P O Bex 9473 Metairie, La. 70055

Dear Mr. Faust:

WHITEWASH IV is an original quality paperback with a retail price of \$6.00, \$6.25 by mail. At the present time I not only have no interest in reprint, but from previous experience, know that at this stage it would be a disaster. However, if you can sell the book by mail, it could be profitable and worthwhile to both of us.

Unless you are a large operation, I think probably what would work best for you and would involve no cash outlay by you is an arrangement we have with some book wholesalers. They send us an addressed label, take 25% and we mail the book for them without handling or postage charge so they have a clear 25% and no handling costs.

We do sell the books on a returnable basis but also on a cash basis. The discount varies with the size of the order. I enclose a copy of a simple flyer we are sending out with all of our mail. It lists the other books and on them we would make you the same offer.

If you would like, I can either supply copies of these at actual cost or lend you the artwork for you to substitute a different coupon; or we can substitute your coupon and have it done here; or you can stamp them and we will pay you 25% on orders we get from anyone using the copy you send.

We wralso small we can be exceedingly flexible.

Sincdrely,

Harold Weisberg