## Vaughn Riding Alliance Trail

## Goodwill Envoy at Halfway Point in U.S. Effort to Reassure Latins

By John M. Goshko Washington Post Staff Writer

SANTIAGO, Chile, Aug. 28 Jack Hood Vaughn, President Johnson's soft-spoken goodwill ambassador, today reached the halfway point of a seven-nation tour designed to reassure Latin America that the United States has not lost interest in the ideals of the Alliance for Progress.

Two key conclusions on his trip already can be drawn.

One is that the Latin Americans are suffering from a vague sense of estrangement and lack of rapport with the Johnson Administration. The other is that Washington apparently has become aware of this malaise and has decided on a round of fence mending in an effort to overcome it.

In this, Vaughn, who is both Assistant Secretary of State Inter-American Affairs and U.S. coordinator of the Alliance, has emerged as the key figure. This is his maiden voyage into the area of highlevel diplomacy in Latin Amer-every word—seems calculated ica, and his words and deeds to remind the Latins that so far have come as a distinct surprise to observers here.

## Tone Set by Mann

Until now, Vaughn has been overshadowed by his predecessor, Thomas C. Mann, Presidentire and economical fabric dent Johnson's original choice of Latin America. sor, Thomas C. Mann, Presias "the one clear voice" of Essentially, his theme has U.S. Latin American policy. been this: The Alliance is far

or not, the fact remains that the impoverished campesino Mann's image is not an endearing one. To the Latins, the education, training and U.S. policy over the past two health care that will integrate years has shown a distinct him into the remainder of the policy over the past two health care that will integrate tinge of the quid pro quo and modern life. of "America firstism."

And it is precisely on this point that Vaughn has proved



Harris & Ewing JACK HOOD VAUGHN ... surprise to Latins

to be such a surprise. His to remind the Latins that Washington has not forgotten the first principles set by President Kennedy and still regards the Alliance as an instrument for transforming the

Mann, who has now moved up from dead, President Johnson that the Latins, while pleasto Under Secretary of State, is determined to see it bed ed, are also cautious and relargely set the tone of the Adome a Latin equivalent of the Great Society and its furthey see what comes after the part of the world. And whether it represents a must be on the needs of the fair evaluation of his policies "human sector"—on providing years has shown a distinct him into the mainstream of

It is a message that Vaughn In short, most Latin officials has hammered at repeatedly encountered on this tour pri- as his grueling 14-hour-a-day vately subscribe to the often expressed criticism that the Alliance has lost the aura of zeal associated with President Kennedy and has become just another foreign aid program.

And it is pracisally on this

zeal of a barnstorming political candidate, addressing the campesinos and slum dwellers

semblage of the country's leading businessmen that no amount of U.S. aid can help unless Latin America's moneyed classes worry less about dodging taxes and more about investing in the jobs, goods and "bunder," is planning to vis services that are the staples south America in November. of the better life.

And on an airstrip in the Ecuadorean Andes town of Cuenca, he reminded an impromptu gathering of Peace Corps volunteers that "the Alliance is not just stabilizing currencies. It is people, and it will stand or fall in terms of how it is able to aid people ir achieving dignity and a sense of joy and pride in life."

## Pleasant Surprise

All this has come as a pleas ant surprise to the Latins who for the most part have responded to Vaughn's over tures with unusual warmth No one is pretending, how ever, that his unexpected abrazo will by itself overcome the Latin feeling that they place in have a secondary Washington's affections these past two years.

The general impression is And while obviously convinced of Vaughn's personal sincerity, there is uncertainty about how close he stands to the President and is able to

and witty in Spanish, he has make his ideas heard back in approached the tour with the Washington.

This wait-and-see attitude was perhaps best summed up with a keen sensitivity to their mores and problems.

In Panama, he told an assemblage of the country's leading businessmen that relating the problems was pernaps best summed up this morning by Santiago's leading newspaper, El Mercurio. It gay the Vaughn visit detailed coverage to be sure.

story announcing that tensiy Sen Robert Kennedy (D-N.Y.), brother of the Alliance's the bunder," is planning to visit



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