

Pearl Harbor...
North Korea...
The Bay of Pigs...
Vietnam...

Did **Groupthink**
produce these
fiascoes?

VICTIMS OF
Groupthink

*A Psychological Study of
Foreign-Policy Decisions
and Fiascoes*

By **Irving L. Janis**

This provocative book shows how Groupthink worked in the deliberations of presidents' and prime ministers' Cabinets, and of military staffs. The author examines ways of overcoming Groupthink which are applicable to business, industry, and all levels of government.

"Well worth reading... if only because it stimulates serious thinking."

— STEWART ALSOP,
N. Y. Times Book Review

At your bookstore • \$7.95

HOUGHTON MIFFLIN COMPANY