'Medicine' manly in hot B.O. session

8

BY JOSEPH MCBRIDE

Led by Buena Vista's critically lambasted newcomer "Medicine Man" with a therapeutic \$8,494,-271, the national B.O. had another healthy diagnosis over the week-end, with biz for the top 10 titles off less than 1% to \$43,177,623 from the previous weekend's \$43,524,-

The leaders' total was down 10% The leaders' total was down 10% from the smash level of \$48,158,-676 at this time a year ago, when Fox's "Sleeping With the Enemy" set a record for a February opening weekend with \$13,777,943.

weekend with \$13,777,943.

The leader for the past four weekends, BV's "The Hand That Rocks the Cradle," was knocked into second by the distrib's latest release, finishing just ahead of Warner Bros.' moodily performing new psychological meller "Final Analysis."

Analysis."
Goldwyn's interracial love story
"Mississippi Masala" had a sensaysh first course after its Wednesday debut in two Gotham Indian
restaurants, but Triton's Jamaicaset sex comedy "The Lunatic" had
a discouraging examination in two
N.Y. asylums.

a discouraging examination in two N.Y. asylums.
Fox opened Largo Entertainment's Moscow-shot romantic adventure pic "Back in the U.S.S.R." over the weekend in what the distrib called "test" situations in S.F., D.C., Toronto, Vancouver, Minneapolis-St. Paul, Phoenix and Tucson, Ariz., and two Ohio cities, Columbus and Dayton.
But Fox distribution chief and exec VP Tom Sherak refused to report B.O. figures, saying, "We have the information and we'll now make a decision on what to do next."

next."
Hollywood Pictures/Cinergi's first-place rainforest drama, "Medicine Man," conjured up a steamy \$6,514 per in 1,304 tree-houses en route to its hearty \$8.5

million opening prescription.

The second of BV's four pix in the top 10, "The Hand That Rocks the Cradle" was down a modest 20% in its fifth lullaby to a still Turn to page 15

B.O. BAROMETER

(Dotted line = Expected) 128 BIS 78 80 50 FEB MAR

ARIETY FILM BOX OFFICE REPORT FOR THE WEEKEND OF FEB. 7-9

This Wk.	king Last Wk.	Title (Distributor)	Reported Weekend Bozoffice	\$ Pct. Change	\$ Per Screen Average	# Of This Wk.	Screens Last Wk.	\$ Cumulative Reported Bexoffice	# D Rele
1	-	Medicine Man (BV)	8,494,271	-	6,514	1,304		8,494,271	
2	1	The Hand That	2 332 332	200000		5-50			
Cm/		Recks the Cradle (BV)	6,469,602	20%	3,678	1,759	1,759	51,457,782	
3	2	Final Analysis (WB)	6,411,441		4,263	1,504	-	6,411,441	
:40	2	Fried Green Tomatoes (U)	6,157,290	-8%	5,010	1,229	1,048	25,342,589	
5	3	Shining Through (20th)	3,578,566	-43%	2,567	1,433	1,432	11,718,047	
6	4	Father	- CANADANA			130350	717,000		
		of the Bride (BV)	2,786,032	27%	1,694	1,645	1,594	72,379,574	
7	5	Grand Canyon (20th)	2,461,245	-32%	2,012	1,223	1,223	23,988,943	
8	6	Beauty and the Beast (BV)	2,309,007	200	* ***		2.000	*********	54
9	8	JFK (WB)		-30%	1,461	1,580	1,648	106,427,543	
10	7	Hook (TriStar)	2,308,799	-28% -35%	1,709	1,351	1,395	57,947,808	
11	9	The Prince of Tides (Col)	2,039,017	-33%	1,315	1,598	1,836	109,921,554	
12	10	Juice (Par)		127.77	1,364	1,495	1,546	59,191,494	
13	12	Kuffs (U)	1,204,421	-44%	1,332	904	1,079	16,516,558	
14	11	Freejack (WB)	1,039,645	-39% -58%	940	1,106	1,323	17,683,980	
15	13	Bugsy (TriStar)	791,385 668,900	-58% -47%	771	1,026	1,404	14,986,645	- 4
16	16	The Addams Family (Par)	580,642	-25%	1,170	570	695 660	39,546,924	- 1
17	14	Star Trek VI:	369,042	-2376	9/4	596	ppu	106,658,888	(64
77.0	1.4	The Undiscovered Country (Par)	575,330	-38%	1.037	555	704	70,942,376	0.0
18	17	The Last			Marke	A77		Contract of the Contract of th	
		Boy Scout (WB)	536,510	-28%	860	624	806	56,609,934	
19	15	Cape Fear (U)	514,865	-33%	720	715	804	74,114,017	- 8
20	18	My Sirl (Cal)	460,911	-16%	785	587	660	55,196,851	-
21	20	Rush (MGM)	278,771	-29%	591	472	509	6,083,740	- 3
22	22	An American Tail:	end seen	222	202	-	727		
20	24	Fievel Goes West (U)	200,215	-36%	325	616	655	19,692,699	- 3
23	24	Naked Lunch (20th)	181,835	-1%	2,043	89	63	1,795,885	
24	23	For the Boys (20th)	131,143	-40%	480	273	342	17,465,104	
25	19	Love Crimes (Millimeter)	110,403	-79%	423	261	633	2,287,928	
26	40	Kafka (Miramax)	108,434	+131%	3,389	32	9	376,075	
27	27	Hearts of Darkness: A Filmmaker's Apocalypse (Triton)	92,374	-23%	3.299	28	23	801,024	
28	29	Europa, Europa (Orion Classics)	90,425	-14%	2.740	33	31	4,107,253	2
29	28	High Heets (Miramax)	85,509	-24%	3,167	27	28	1,187,483	- 4
30	30	Black Robe (Goldwyn)	80,019	-23%	792	101	103	7,783,793	1
31	26	Little Man Tate (Orion)	79,356	-35%	461	172	207	24,820,693	13
32	34	The Double Life	13,000	30/6	991	11.2	201	24,020,003	14
	34	of Veronique (Miramax)	75,924	-13%	4,218	18	17	878,442	- 0
33	21	Into the Sun (Trimark Pictures)	73,423	-79%	680	108	288	558,382	
34	32	My Own Private							
		Idaho (Fine Line)	70,107	-21%	1,168	60	59	6,082,946	13
35	33	Madame Bovary (Goldwyn)	66,214	-25%	1,655	40	49	1,578,338	
36	36	Life is Sweet (October Films)	60,748	-19%	2,641	23	23	1,064,394	10
37	39	Hear My Song (Miramax)	55,680	+8%	9,280	6	5	331,043	4
38	31	The inner Circle (Col)	54,302	-39%	2,858	19	20	445,531	4
39	35	Alan & Naomi (Triton)	50,083	-41%	1,138	44	52	158,065	-
40	-	Mississippi Masala (Goldwyn)	45,831	-	22,916	2	_	61,500	
41	25	Hard Promises (Col)	36,864	-80%	361	102	142	277,686	1
42	48	35 Up (Goldwyn)	36,755	+237%	12,252	3	1	91,544	2
43	41	At Play in the		4 394	AND STATE	114040	2.424	11400 60 40 60 60	
	0.7	Fields of the Lord (U)	36,016	-14%	1,441	25	20	992,733	6
14	37	The Fisher King (TriStar)	33,120	-53%	480	69	111	41,738,539	14
45	43	Meeting Venus (WB)	30,470	-18%	1,088	28	25	985,877	8
46 47	45	MindWalk (Triton)	19,157	+15%	1,916	10	9	350,637	12
	-	Daughters of the Dust (King Intl.)	17,229	-	-	1	-	114,563	3
18	46	Rhapsody In August (Orion Classics)	13,796	-8%	1,971	7	5		
19	40	La Belle Noiseuse (MK2 USA)	13,278	-076	6,639	2		415,113 274,781	5
_	49	My Mother's Castle (Orion Classics)	8,634	-14%	785	11	11	200/2000	10
_	47	The Silk Road (Trimark Pictures)	8,523	-14%	193	1		1,439,667	19
	77	The Lunatic (Triton)	6,675	-25%	3,338	2	1	23,820 6,675	1
12	_								

ARIETY REGIONAL BOX OFFICE **Los Angeles** Dallas Medicine Man (BV) 1,011,927 79 3 408,676 65 582,987 79 The Hand That Rocks 556.080 -12% 5 91 91 2 527,143 -25% 5 75 76 4 319,630 -21% 5 96 Final Analysis (WB) 779.085 100 679,740 86 1 2 364,865 1 100 Fried Green Tomatoes (U) 567.245 -12% 77 364,473 -22% 54 351,816 -23% 61 57 Shining Through (20th) 501,083 -39% 2 97 98 386.033 -40% 82 87 200,080 -47% 5 72 74 Father of the Bride (8V) 257,127 -19% 165,513 -29% 129.817 -26% 52 6 8 82 83 Grand Canyon (20th) 317,828 -18% 7 200,138 -29% 7 114,962 -33% 60 63 Beauty and the Beast (BV) 202,983 -17% 13 10 64 151,940 -29% 13 71,603 -27% 13 63 63 JFK (WB) 225,106 -21% 74 8 171.913 -27% 8 57 R R 104,137 -33% 8 69 Hook (TriStar) 188,545 -24% 133.033 -30% Q 63 72 10 71.921 -34% 9 68 69 The Prince of Tides (Col) 207.341 -25% 83 82 198,798 -32% 77 75,932 -36% 74 Juice (Par) 59,154 -34% 34 135.444 -50% 44 12 55,366 -40% 4 61 67 Kuffs (U) 102,709 -32% 16,609 -45% 5 15 13 38.692 -34% 5 45 5R Freelack (WB) 12 123,738 -39% 4 71 84 14 38,599 -48% 22 34.924 -44% 47 62 Bugsy (TriStar) 13 121,282 -32% 9 59 56 13 112,256 -40% 9 51 55 15 28,832 -47% EDI regions tracked are as follows: LOS ANGELES — About 1200 screens daily in California from San Luis Obispo and Bakersfleid south, plus screens in Arizona and southern Nevada. NEW YORK — About 900 screens daily in metropolitan New York, including parts of New Jersey and Connecticut. DALLAS — About 1200 screens daily in Texas and New Mexico. SOURCE: Enterta

Mississippi' conquers N.Y.; L.A. shrugs off 'Guilty' charges

BY AMY DAWES

"Mississippi Masala" has specialty filmgoers whistling a new tune as it unseats "Hear My Song" in New York debut for Goldwyn

Second feature from director Mira Nair ("Salaam Bombay!"), a contempo romance involving an Indian immigrant and a black businessman in Mississippi, grossed \$46,000 in first weekend on two Gotham screens.

If anyone accused L.R.S.' new release of being a stiff, it's "Guity as Charged," as the Rod Steiger black comedy rolled over and played dead in first weekend, chalking up less than \$6,500 on two L.A. screens.

Among other specialty pix, the big story is African-American filmmaker Julie Dash's "Daughters of the Dust," which increased 2% from last weekend to a robust \$17,090 at City Village East on the Lower East Side, amazing even distrib Kino Intl.

This is a classic, old-fashioned word-of-mouth response," said kino's Gary Palmucci, who said pic is playing to largely black, fe-male audiences. "We're advertising to some extent in New York but ere's been no broad-based campaign.

Kino opened "Dust," which tells of the Gullah culture preserved among slave descendants on the Sea Islands off the Georgia coast, Jan. 15 at the tiny Film Forum with the aid of Manhattan-based pub-licity firm KJM3.

After two weekends in moveover to Village East pic is trailing a cume to date of \$114,563.

The following are actual earnings over the three-day weekend for films playing on an exclusive basis (up to three screens) in Los Angeles and New York.

Los Angeles

"Hear My Song" (Miramax) cheerful \$17,668 in seventh at Music Hall, dropping 15% in its first downturn after four straight increases. "35 Up" (Goldwyn) document-

ng strong \$16,829 in L.A. debut at

"Europa, Europa" (Orion Classics) a must-see at Royal with 3% increase in third weekend of moveover, to \$14,265.

"Hearts of Darkness: A Film-maker's Apocalypse" (Triton) nice \$8,804 in fourth at AMC Century 14, down 28%.

"Life Is Sweet" (October Films) steady in sixth at Goldwyn Pavilion with modest \$4,686. down 9%

"Alan & Naomi" (Triton) bowing out in second with \$4,111 at AMC Century 14, down 9%; plus \$2,060 at Cineplex Fairfax, down 34%, and \$1,515 at AMC Santa Monica, down 52%.

"Guilty as Charged" (I.R.S.) frail \$3,894 in first weekend at BevCenter Cineplex; \$2,492 at UA

New York

"Mississippi Masala" (Goldwyn) golden \$25,649 in debut weekend at Angelika, with \$35,-488 in five days since Wednesday opening; plus \$20,182 weekend at Carnegie Hall, \$27,973 since Wednesday. "Hear My Song" smart \$6,744

for Sunday only at City 68th St. Playhouse, down 14%, with me-lodic \$33,029 for previous 7-day week, down 11%.

"Daughters of the Dust" (Kino

Intl.) up 2% in second weekend to terrif \$17,090 at City Village East, with \$25,651 since Wednesday. "Voyager" (Castle Hill) foot-loose \$15,373 in second at Lincoln

Plaza, down 22%. "Europa, Europa" holding at \$12,328 in eighth weekend of moveover to Quad, down 8%.

"35 Up" nice \$9,403 at Film

Forum, down 15%

"Until the End of the World" (WB) middling \$10,121 at Ange-lika, down 18%.

"High Heels" (Miramax) kicky \$7,170 at Loews Village 7-plex, down 26%.

"Black Robe" (Goldwyn) leggy \$7,120 in 13th at Angelika, down 79

"Hearts of Darkness: A Film-maker's Apocalypse" (Triton) \$4,704 in fourth weekend of moveover to Quad, down 25%.

"Life Is Sweet" \$4,493 in seventh at Quad, down 15%

Miami film fest kicks off in 'Mambo' style

BY WILLIAM STEVENSON

MIAMI-Friday night's opening of the ninth Miami Film Festi-val was a major cultural and social event for a city that is feeling the full effect of the recession.

Regardless of the economy, the first public screening of "The Mambo Kings" was sold out well in advance. The film was shown at the Gusman Center, a renovated Mediterranean-style movie palace in downtown Miami.

Before the film began, festival director Nat Chediak introduced Oscar Hijuelos, author of the source novel, "The Mambo Kings

Play Songs of Love : screenwriter Cynthia Cidre (a Miami native); and the cast members in attendance: salsa singer Celia Cruz. who received a standing ovation; Desi Arnaz Jr., Antonio Banderas and Armand Assante

The film's director, Arne Glimcher, thanked Warner Bros. for financing "a project that was unusu-al and that was about a culture they knew little about."

He added, "We are all American

immigrants and can all see our-selves in the Cuban experience, Cesar and Nestor Castillo (the film's protagonists) represent every immigrant who has come to this country.

Martin L. Solomon, president of the Film Society of Miami, expects the nine-day festival to be well attended.

He said ticket sales would aver age about 1,000 per film, with to sales of 35-40,000. In addition-said, the publicity surrounding year's event had attracted 500 r members to the Film Society.

The festival closes Sunday Lina Wertmuller's "Satt-08 Sunday and Monday," st. Sophia Loren. The film soci, holding a tribute to Loren on to liams Island Saturday.

The festival is screening 27 f from 15 countries and also is o'nd ing a number of seminars.

casting

Handbook for finding CSA Casting Directors & their Credits





A Breakdown Services, Ltd. publication

co-scripted by Cameron, stayed at the top of the box office for six weeks in 1984 and grossed \$38.4

Cameron's sci-fi sequel

Aliens" won two Oscars out of

Cameron also wrote and di-rected the 1989 underwater thriller "The Abyss," which was a box of-

fice disappointment domestically relative to its cost, and co-wrote the Sylvester Stallone hit "Rambo: First Blood Part I1"

His next directorial outing will be the psychological drama "The Crowded Room" for 20th Century

Fox (Daily Variety, Aug. 27).

seven Oscar nominations.

million domestically.

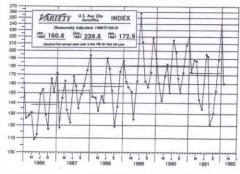
Strong 'Hand' keeps January B.O. in line

last year's January take of \$380.0 million. But the latter figure was an all-time January peak, so the current number is far from being considered a letdown.

In fact, all year-to-year comparisons through March may suffer from the fact that the first quarter of 1991 was a smash B.O. period.

The seasonally adjusted Variety Box Office Index for January was 160.6 compared to 172.9 a year ago. Since the Index base was 100.0 in 1980, last month's performace was 72.9% above the average month's action in the base year.

Other leading January pix were
"Father of the Bride," "The Prince
of Tides," "Hook," "JFK,"
"Beauty and the Beast," "Grand
Canyon" and "Fried Green Toma-



CAMERON SEEKS FREEDOM WITH NEW FINANCING

Continued from page 1

Cameron is said to be looking to have the same kind of creative and financial independence at his 19-month-old, filmmaker-oriented Lightstorm Entertainment that prominent producer Lawrence Gordon has at his autonomously run, IVC-backed movie company Largo Entertainment.

Sources indicate that Cameron. like Gordon-who now has the wherewithal to entirely finance the negative and marketing costs of his own movies and distribute through the majors—is looking to be a master of his own destiny.

With such a potential arrangement in the offing, Cameron could step out of his overall deal at finan-cially ailing Carolco Pictures before it officially expires. Film-



Cameron

has less than a rear to go on his deal and reportedly owes

Cameron's most recent bigscreen outing, last summer's ex-pensive megablaster "Terminator 2" for Carolco/TriStar, was the highest grossing film of the year with more than \$200 million domestic and approaching \$500 mil-lion worldwide in theatrical revenues alone.

the company one more movie.

Sources said Carolco chairman Mario Kassar is aware of Cameron's desire to land independent financing and has given his blessing to the filmmaker, which indicates he may be willing to forgive Cameron the outstanding movie

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Last week, another prominent filmmaker, Alan J. Pakula, left Carolco's fold after being granted early release from his first-look deal to sign an overall directing/produc-ing arrangement with Warner Bros. (Daily Variety, Feb. 6).

Given his track record at the box office and respect as a filmmaker's filmmaker, industry watchers believe the timing may be ripe for investors to want to jump aboard Cameron's locomotive.

Representatives for Cameron including ICM chairman Jeff Berg and Lightstorm prexy Larry Kasanoff, declined to comment on any speculation about the film-maker's future financing plans.

Kasanoff did, however, ac-knowledge that the major objective at Lightstorm is to "control our own destiny on the movies we make ... We are a working film and related rights production entity."
He said that Lightstorm was in-

timately involved in supervising all aspects of "Terminator 2," including the creation of all products related to the film, approving every merchandising license (there are 65) and assisting in the marketing

Company, he said, will continue to follow that model in all of its

future business dealings. Noted Kasanoff: "We looked at Terminator' as a movie and an industry. It's an \$800 million to \$900 million business in and of itself at the retail level." The film shipped around 714,000 video units in the U.S. alone, which translates into around \$70 million at the retail level.

"T2's" 1984 predecessor, "The Terminator," also starring Arnold Schwarzenegger and directed and

"West Hollywood News (WHN) In Review"

Pilot in post production ...

13 to go!

Thanks to all!

St. Genesius Ent. Inc. Ivan Markota, Exec. Dir.

Buena Vista's 'Medicine' gives B.O. shot in arm

tuneful \$6,469,602, averaging \$3,678 in 1,759 nurseries. The 31day take for the chiller is a socko \$51,457,782.

"Final Analysis" probed a so-so \$6,411,441, averaging \$4,263 on 1,504 couches during its first shrinking.

Universal's sleeper success "Fried Green Tomatoes" was off a mere 8% in its seventh griddling to a succulent \$6,157,290, averaging \$5,010 in 1,229 diners (entering 181) while dropping from second to fourth. The 47-day B.O. for the comedy-drama is a zesty \$25,-342,589

Fox's World War II-set romantic spy pic "Shining Through" col-lapsed by a huge 43% in its second cloak-and-dagger mission to a limp \$3,678,566, falling from third to fifth and averaging \$2,567 in 1,433 fish-and-chips houses (ar-riving in one). The 10-day total is a

disappointing \$11,718,047. BV's "Father of the Bride" was down an acceptable 27% in its eighth catering to a still happy \$2,786,032, slipping from fourth to sixth while averaging \$1,694 in 1,645 ballrooms (exiting 49). Over 52 days, the cumulative is a wham-mo \$72,379,574.

Fox's "Grand Canyon" sur-rendered a sizable 32% in its seventh bull session to a hoarse \$2,-461,245, or \$2,012 per in 1,223 neighborhoods, while going from fifth to seventh. The 47-day total is a good \$23,988,943.

BV's animated record-setter "Beauty and the Beast" advanced its 89-day total to \$106,427,543 while giving up an OK 30% in its 12th waltz to a still soulful \$2,309,-007. Dropping from sixth to eighth, "Beauty" averaged \$1,461 in 1,580 villages (leaving 68).

WB's much-debated assassina-tion docudrama "JFK" continued pulling in strong biz, with a moder-ate 28% decline in its eighth sum-

mation to an eloquent \$2,308,799. The 189-minute film averaged The 189-minute film averaged \$1,709 in 1,351 courtrooms (leaving 44) as it dropped a notch from eighth to ninth. "IFK's" 52-day take is an impressive \$57,947,808. Slipping from seventh to 10th, TriStar's "Hook" continued to fade with a 35% evaporation in its sinth was het as medicars \$3,101.

ninth vo-ho to a moderate \$2.101. 370, or \$1,315 per in 1,598 coves (exiting 238). In 62 days, the fantasy-adventure has hauled in a powerful \$109,921,554.

In its two N.Y. showcases, "Mississippi Masala" averaged a terrif \$22,916 during its first tasting, for a weekend total of \$45,831. The five-day take is \$61,500.

The pic opens in Philly tomor-row and on 20 screens in 15 other markets Friday, in time for the four-day Presidents Day weekend.

"The Lunatic" managed a wee \$3,338 per in its two N.Y. bou-doirs, collecting a total of \$6,675.

L. WAYNE ALEXANDER (formerly of Manatt, Phelps & Phillips)

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