

New Address: Route 7, Frederick, Md. 21701 473-8186

10/21/67

Dear both,

Parallax (Canyon subsidiary) now has the first supply of Oswald in New Orleans, with the (excellent) Garrison foreword. I tell you because I do not know of Phila distribution setup. SMS isn't. I have a NYC press conference 10/31, there is possibility of Times story, and I'm doing Jack's show night 11/1 on it. I'm then leaving on a tour. On this aspect the attitude seems entirely different. It now seems as though even with the pace I keep (hope I can continue to) there will not be enough time in Chicago for the radio and TV presently available; that there is so much in San Francisco that even with a taping session beginning before I can get off the plane I'll not be able to do everything ready for it, and even Della's ~~xx~~ has invited me for a three-hour talk show. There are some places where the potential market is too small where I have shows lined up that I'll not be able to do. The thing I fear is pressure.

Aside from the diminution of market caused by the number of trash books (particularly Manchester's) and by the coordinated whitewash, there is still irrefutable evidence of pressure. I keep getting reports of unfilled orders from bookstores and involving wholesalers I know to be alert and better than average. This involves even their largest accounts. I know of one San Francisco bookstore which has made more than \$800.00 on my first two books whose orders for the third were never filled. Not just isolated cases, but a number of them. Of course, this hurts. If finished the fifth, thing it is even more shocking, and wonder about the hazard of publishing it when it is ready unless I can get support.

But where two and three months ago, after the videocrep, the media were leery, now they are hungry. I hope the significance is the obvious one.

So, I'm writing to let you know of the apparent mood and of the availability of the books so you can have them, if you didn't write last month when I suggested it.

Again I'd like to ask your help with some of my delinquents. That you haven't paid me I attribute to your seasonal situation, and, although it costs me 6% and I need the money, I know you'll pay when you can (may it be soon). What does disturb me is that rascal Lubo and Delmarva. Lubo's promised check, as we both surmised, has never arrived. I wonder about troubling one of the three or four lawyer relatives I have in Philadelphia simply because he has been such a cheap bastard. I wrote Delmarva. I asked them to make claim with the shipper for the damaged books they returned. No response. Actually, the fault, if not the legal responsibility was theirs. They actually bound these poor and poorly-packaged boxes with wire. Need I say that happened when the truckers lifted the cartons? But this simple thing they can do. Then they can go over their records and give me an honest count. They are exploiting my effort to see to it that they were supplied because there were the Jack shows and a promised review in the News-Journal papers. They have returned more than I have a record of their having ordered, and that is impossible. This is something we can work out, given their honesty, which I hope is not too much to desire. That they have failed to get in touch with their shipper or respond in any way is not easily explained without unpleasant thoughts. Can you please speak to them when you are there? If you could again ask Lubo if he means to pay me or if I should follow my instinct and get a lawyer might do more good than if I were to write him. He appears never to pay. Maybe it is all a waste of time. Best regards. Will you stop over to Jack's