

The store, which is an affiliate of Barnes & Noble, Inc., in New York, was originally established by Laurence Wilcox Paine in 1914 on Van Buren Street in Chicago, and moved to South Clark Street in 1920. Barnes & Noble purchased it in 1945. It carries used and new books and out-of-print books of all publishers and on all subjects, including literary sets and encyclopedias, and paperbacks.

The character of the store will be unchanged in the new quarters, but the retail book sections will be greatly expanded and they will be all on the main floor. At present they are spread through three floors. The new store will also be bigger, brighter and more modern than the present store at South Clark Street.

Economy Book Store will continue to be western and midwestern wholesale distributor of Barnes & Noble educational paperback publications. This operation will have much larger facilities in the new store to serve the increased demand for educational paperbacks.

John E. Schudy is manager of the store.

brought out in the story is his foray into publishing in Cambridge, Mass. From his Dunster House Book Shop, Mr. Firuski published a number of books, including a collection of poems of Conrad Aiken, "Priapus and the Pool." When T. S. Eliot saw this collection he wrote Mr. Firuski, asking about terms for publishing a new, long poem of his. "Unfortunately, Firuski's reply was held up at sea just long enough for another American publisher, Horace Liveright, to talk Eliot into letting him publish 'The Wasteland.'" The letter from Eliot, a framed copy of which hangs on Mr. Firuski's wall, was sold to a man who, reportedly, has willed it to the Williams College Library.

Mr. Firuski published other titles from his Dunster House Book Shop, including several political pamphlets by famous men including Felix Frankfurter, Lord Haldane and Harvard Professor Zechariah Chafee. The limited editions of poetry by Conrad Aiken and John Freeman, English poet, are now very hard to find and are highly prized by collectors. Mr. Firuski has only his personal copies.

SHOP TALK

HOUSATONUC BOOKSHOP in Salisbury, Conn., and its owner, Maurice Firuski, are featured in a recent issue of *Berkshire Week*, a free newspaper issued by the *Berkshire Eagle* of Pittsfield, Mass., and given away to tourists throughout the area. An interesting highlight in Mr. Firuski's career that is

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PUBLIX BOOK MART in Cleveland, Ohio, recently sold 75 copies of Eisenstaedt's "Witness To Our Time" (*Viking*, \$16.50) to one customer. Robert Levine, co-owner with his wife, Anne, says it was their enthusiasm and the publisher's advance promotion materials that are responsible for the sale. The material included photographs from the book and a poster which reproduces the jacket of the book. "Witness To Our Time," a spectacular book of photographs, has, of course, had a tremendous amount of publicity. *Life* devoted seven pages and a cover to the book in its September 16 issue; *Time* had a two-page story, recently; Mr. Eisenstaedt has appeared on a number of network shows; and the book is the basis of a public exhibition at the Time-Life Building in New York.

ALTHOUGH publishers' returns policies have succeeded in limiting the number of unsalable books in a bookstore, there are still some unsold books that are never returned for one reason or another. These books are usually disposed of in remainder sales, which some booksellers have several times a year, some the year round.

The Doubleday Book Shop chain disposes of the overstock in all of its stores by hold-