

David B. Perry

February 26, 1994

Harold Weisberg
7627 Old Receiver Road
Frederick, Maryland 21702

Dear Harold,

Yesterday, February 25th I was able to meet with Cindy Smolovik and review the file concerning your request for photographs. I think I was able to get most of the issues resolved.

The file at Dallas City Hall shows you sent her photocopies of photographs from various books including *JFK 1ST Day Evidence* as well as Warren Commission Studebaker exhibit C. Refer to the letter Cindy sent you dated February 3, 1994. In that letter she referenced your page numbers and correlated that photo to the negative she thought most closely matched what you sent. For example: In her letter item number 2 - Cindy believes her negative number 91-001/040 will match your pages 164 and 645.

Next we have the price list. The symbols are not computer but mathematical, < means less than and > means greater than. Therefore if you want to order one (1) Grade A 5X7 from any negative the cost is \$6.00. You can order up to three photos from the same or different negatives at \$6.00 each. The reason quantities over three (3) cost more is to hold down the volume of large orders. Cindy indicated several newspapers and magazines wanted to order large quantities. She feels she doesn't want to penalize the "hobbyist" and keeps the price low based on the fact that the average individual will not order in bulk. At any rate, if you decided you needed nine (9) photos I could order three (3) each under your, my and Gary's name and all would be a the \$6.00 rate.

Anytime photographs are purchased the city wants the money up front. The photographer picks up the order on Monday and returns the finished prints one week later. Since the negatives and therefore the photographs made from those negatives are public property, you can use them in any way you see fit. Unlike commercial sources such as Black Star there is no use limitation or additional

charges based upon publication. The City of Dallas requests they be given a credit line for the photos obtained from their archives.

I noticed another letter in the file. I believe it was from your publisher Richard Gallen and Company, Inc. 260 Fifth Avenue, New York, NY 10001. The letter was signed by Raphaela Sevoy as Managing Editor. I think they are working on the same project I am. You may want to let Raphaela know what I'm up to.

Maybe it would be best if you provided me with the same photocopies from *JFK 1ST Day Evidence* and Studebaker exhibit C you provided Cindy, along with the size and grade of photo you want me to order. I can take the photocopies to City Hall, verify Cindy has the correct negatives, place the order, collect the prints and mail them along to you.

How many snow shovels have you gone through this year?

A handwritten signature in cursive script that reads "Dave".

Dave