

Dear Bill,

2/12/96

Glad you and Hal finally got to talk. He is, as he impressed you, a very fine person

My situation on the books to be manufactured is a bit complicated in ways I can do little about. There is a new president at Hood College and I do not know that she will keep the word of the president she replaced. I've refused to sell our book stock to dealers, wanting Hood to have them and the income from them, which to them would be clear profit. But the book store manager knows nothing about it and I've not heard from the person to whom he referred it. Meanwhile, I'm getting very low on both WW and O in NO. Had I felt better and had the weather not been as severe I'd had started getting only about 30 of the WWs made locally. I do not have the quote in front of me but it is either \$10.50 or \$10.90 per copy regardless of the number. With no quantity discount I have no reason to stock up, given the state of my health. I'd have done that for Hood and with the previous supplier there was a reduced price for a larger quantity.

I should be getting a damaged one of the xerox editions back tomorrow or the next day and we have some damaged copies of the original print in the basement. If there is a need to get one I can get it fetched for me. But there is no need to make a master for copying now because I have that master. So there should be no immediate need to break a copy down.

I sell WW for \$25, to book stores for \$20. And I'll never get back what it really cost to do! On the other books, too.

I've been having more leg and now back trouble but if I feel up to it and the man ^{man} to speak to is there I'll place the order for this small quantity tomorrow when I have to go out for medicine anyway.

Thanks and best,

Hardy

Not on 2/13 with the temperature 10 and a strong wind!

2-8-96

11:30 AM

DEAR HAROLD

HEARD ^{from} HAL VERB TUES IN MY LETTER TO
HIM I GAVE HIM MY PHONE NUMBER.
YOUVE TRICK
FORGOT A WORD

ANYWAY WE HAD A VERY NICE TALK, SEEMS
LIKE NICE FELLOW. I CAN'T REMEMBER IT
IN MY LAST LETTER, WHAT YOUR COST PER
UNIT IS TO HAVE WHITEWASH DONE IN YOUR
AREA. ALSO HOW MANY COPIES DO YOU PROJECT
YOU WILL NEED. ALSO HOW MUCH DO YOU
SELL ONE COPY OF WHITEWASH FOR, OH HAL
WANTS TO GET WITH ME SOME TIME. PICTURES
I TOOK IN DALLAS OF DEALY PLAZA ALMOST READY
TO SEND TO YOU, AS SOON AS MY DAUGHTER CHRIS
FIND TIME TO TYPE LOCATION KEY AND MAP KEY FOR
ME AGAIN UNLESS YOU HAVE ALREADY SHIPPED BOOKS
NO HURRY. GUESS WHAT ONE WHOLE SHORT LETTER
TO YOU WITHOUT CHANGING HANDS. WELL MUST CLOSE
SAY HI TO LIL. HOPE YOU BOTH ARE DOING OK.

