

1/27/90

Harry Livingstone
P.O. Box 7149
Baltimore, Md. 21218

Dear Harry,

With your 1/25/90 yesterday was your 9/18/89. I don't know if the latter is a carbon copy or something you then forgot to mail but I have addressed it in the past. (I'll be getting delivery of another xerox reprint of the first book possibly later today and having it available other than from us, with all the people used to getting it from us and our listing and ads with Bowker would be a mess and serious problems. But thanks.)

I did not know that with modernization of the web press the plates had to be discarded with each use.

You have the wrong idea about my frequent mention to you about getting paid. It has but a single purpose - to encourage you to make all the effort you can to keep from being gypped. As we were, quite extensively, and by distributors of whom one would never suspect anything like that.

By their reputations, I mean. If we had what was owed us in 1986 and invested it conservatively we'd be well off today.

I neither think nor suggested that money was your primary goal but you can't operate without it and to be able to continue you must collect what is due you.

And the cash you can collect can't begin to repay the actual costs, which over the years ~~were~~ were considerable. All you can measure is mechanical costs of publication and distribution and they are far from all the real ones.

I don't know where you got the notion I was being critical. Not at all.

I seem to be making good progress, thanks. Still can't lift anything but I can walk a little better and a little more. I've been back to "my" mall for two weeks of walking and resting and everyone says what you said about my looking better.

And I'm almost never away, never unless for a medical trip to Baltimore, and I now have none scheduled..

I hope your good luck continues!

Harold

Jan 25, 1990

Dear Harold -

I'm a little worried about something - You always talk about money & sales to me. I hope you don't think that that is my primary goal. I know that was how my attempt to publish my information was distorted ten years ago, though the papers later retracted it.

I have seen an artist (writer) all my life, and I think I've mostly had the highest goals and motivation. I've tried to do right by everyone.

I was never trying to "sell" the autopsy photos, but it seems like all the power in the world came down on me years ago when I first tried to get this story out.

Of course, I want the book to do well, and some of the reason is so Groden and I can recoup some of the vast amount all our efforts cost us.

It is doing well, the 1st printing was 30,000 plus & half were sold before the ink left the plant.

I hope you are feeling well, I know the operation was tough, but you looked better just after it, than before!

The intensity of the last 2 yrs has devastated me, but things are slowing down, & hopefully I can rest more.

Maybe I can come out there & visit one of these days.

Best wishes,

Harry

Sept 10 - 1987
Sunday.

Dear Harold

Thanks for your letter of the 15th. What is exciting, as you say, is beating them at their own game a bit.

We got his book out somehow, though it nearly did us in.

As I told you, I sold 2000 tales to Dalton, but don't have details yet on payment. I'm very wary of all these people.

Our ad in the radio talk show mag has been moved up to Oct 15th.

I'm headed for North Carolina for appearances, and I've sent Robert to Dallas next week with a load of books.

If you want to retypeset and reprint Whitewash I, and I have the money this winter, I'll do it, and you can pay me back. Or we can have my little company do it under my imprint, and you sell them as before.

With regard to high speed web presses, the plates must be discarded after each use. The process is still cheaper than the old technology.

10,000 perfect bound copies of my book, which is a thick one with about 540 pp plus 50 glossy photos etc, would cost \$17,000 at the new printer. The 1st printer I used cost a lot more - on sheet fed presses, higher quality paper etc. They also give us credit.

I'm now at the most advanced & economical printer there is.

I'm making my sixth nationwide broadcast from Baltimore - American Radio Network - 38 states, 150 stations. They sold a lot of books for us.