

# VALIDATION OF *APPOINTMENT IN DALLAS*

HAGOTH CORPORATION, 12350 206th Place SE

ISSAQUAH, WASHINGTON 98027

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DATE: JULY 2, 1976  
INTERVIEW ANALYSIS

INTERVIEWER: Rick Bennett, President, HAGOTH Corporation

TALKING TO: Hugh C. McDonald, Author of *APPOINTMENT IN DALLAS*

BACKGROUND: In his book *APPOINTMENT IN DALLAS* (Zebra 2, 1975), Hugh C. McDonald claims to have tracked down and interviewed the man who really shot President John F. Kennedy. The story was set forth as fact; non-fiction! Rick Bennett, president of HAGOTH and co-inventor of the HS-1 Scanner set out to prove Mr. McDonald a fraud. On June 29, 1976 Bennett conducted a telephone interview with McDonald and, without his knowledge or permission, subjected McDonald's story to thorough analysis by the HS-1. The HS-1 has been widely reported and has been validated by newspaper and television reporters many times. **THE HS-1 IS A REMARKABLY ACCURATE "LIE DETECTOR"**

CONCLUSION: Trying to be as objective as possible in looking at McDonald's story, four possibilities had to be considered:

1. McDonald is a psychopath who dreamed up the whole thing and is now totally convinced it really happened.
2. McDonald is not telling the truth, and the book is a fraud.
3. McDonald was tricked into believing he had found the real killer; there was another "cover-up" conspiracy.
4. McDonald is telling the truth, and the book is authentic

IT IS THE INESCAPABLE CONCLUSION OF THE ANALYSIS THAT McDONALD'S STORY IS AUTHENTIC. HIGH POINTS OF THAT ANALYSIS ARE INCLUDED HEREIN.

VALIDATION: The HS-1 is battery operated and the size of a hand-held calculator. It functions equally well from the television set, the telephone, a tape recorder, or using a microphone. Since it uses the voice as input, it requires neither the knowledge or consent of the person upon which it is being used. HS-1 results have been validated by comparing results with the PSE 101 Voice Stress Analyzer marketed by Dektol, Inc. The HS-1 is one-third the price of the Dektol unit, works over the telephone (unlike the Dektol unit), and gives instantaneous and uncomplicated results (while the other unit requires training in the analysis of a strip chart recording which was produced by a time-consuming and frustrating process).

Newspaper and television reporters have publicly and spectacularly shown the accuracy of the HS-1. In the 5/17/76 SEATTLE TIMES, Boyd Burchard reported on his demonstration of the HS-1. Raymond L. Andrews, United Press International (6/22/76), reported in detail how the HS-1 caught every lie as he gave it his test. In the 6/9/76 NEWS MILL, Richard Hamilton reported on the use of the HS-1 in proving a California girl's claim that she was kidnapped by "bigfoot" was a fraud. Of special note are the television performances. On the 5/4/76 evening news (KOMO-TV, ABC, Channel 4 Seattle) Bennett accurately predicted the imposters on the show TO TELL THE TRUTH. From video-tapes of each contestant merely giving his name, the HS-1 was infallible in uncovering the liars. On another network news broadcast (KEPR-TV, CBS, Pasco, Washington, 5/10/76), Bennett used the HS-1 and "caught" the announcer when he lied about the amount of money he had in his pocket. The most spectacular demonstration of the HS-1 occurred on live television (The Ted Warren Show, KPTV, channel 12 Portland, Oregon 6/15/76, where people from the viewing audience telephoned the station. One caller challenged Bennett to catch her in a lie. She said: "My name is Ellen, I'm a psychologist, I'm divorced, I'm female and I have two children." Bennett replied: "I believe you're female, but you aren't divorced, you don't have two children, and your name is not Ellen." Her astonished reply was: "You're right!"

THE ANALYSIS: Keeping in mind the four possible conclusions (from McDonald being a psychopath to his story being authentic), following is a line-by-line discussion of stress in the accompanying interview. Heavy stress is denoted by bold type:

- \* McDonald's first three statements show common "warm-up stress". It is his first conversation with Bennett and he's a bit nervous.
- \* Statements 4 and 5 show one last bit of "anticipatory stress" before McDonald finally relaxes for the interview.
- \* Statements 6 and 7 illustrate a point which will come up again and again. McDonald, an extremely honest man, is very uncomfortable with any kind of speculation. In discussing whether or not he was "set up" by someone who wanted McDonald to believe he was talking to the real assassin, he recognizes it as a remote possibility. However, he had been in possession of the full story for years, and he had obtained it from what he considered to be a reliable source (Herman Kimsey). And he really did trust Mr. Kimsey, as is demonstrated in statement number 18. McDonald learned the full Kennedy assassination story from Kimsey during the Goldwater presidential campaign, where he was in charge of security for Goldwater. Thus, it is a most remote possibility that McDonald was set up.

- \* Statements 8 and 9 are a diversion to get McDonald to relax. They are significant, though, in proving why it isn't likely McDonald is a psychopath. Hugh McDonald has impeccable credentials:
  1. He holds the patents on IDENTI-KIT, a composite photograph system used by police all over the world to identify criminals from descriptions given by witnesses to crimes.
  2. He was selected by Goldwater (and cleared by the secret service) to handle Republican security during the 1964 Presidential Campaign.
  3. He was Chief of Detectives of the LA County Sheriff's Dept. when he retired.
  4. He has written several textbooks on criminology and has taught at several universities.
  5. He was a contract agent with the CIA and responsible for publicizing Russian germ warfare in his new book THE HOUR OF THE BLUE FOX.
  6. These credentials, together with the predictable and normal stress responses throughout the interview, leave little chance McDonald is a psychopath who dreamed this whole story.
- \* Statement 10 is very interesting. The stress here is anticipatory in nature, and indicated McDonald is taking great pains to qualify this answer. Although Saul (the name McDonald gave the assassin) may not have been in contact with McDonald, possibly the organization who hired Saul has made some threatening contact.
- \* Statement 11 is a re-confirmation of McDonald's belief that the CIA probably knows where the assassin is today!
- \* Statement 12 may show McDonald's dislike of estimations and in-exact statements, or it may indicate a "squabble" with the publisher has taken place concerning the count of books sold.
- \* Statement 13 is one of the more significant pieces of information in the interview. The only stress is anticipatory in nature, and no stress is evident in either 12 or 13 or 14 where he indicates NO FEDERAL AUTHORITIES HAVE EVER CONTACTED HIM TO ASK MORE QUESTIONS ABOUT HIS BOOK. This is unbelievable. A man claims to have significant evidence in the killing of the president of the United States, and writes a book which is so believable that it sells over a million copies. At its best, unprecedented negligence. And at its worst, ...
- \* Statement 14 again shows McDonald is uncomfortable with speculation.
- \* Statements 15 and 16 are of minor consequence.
- \* Statement 17 confirms McDonald's belief that he wasn't set up, and also indicates he was friends with Kimsey and might be very hurt if Kimsey had been involved in setting him up.
- \* Statement 18 confirms the fact he trusted Kimsey.
- \* The stress in statement 19 is anticipatory; the rest of the comment confirms his faith in his detective work in tracking down the real killer.
- \* Stress in statements 20, 21 and 22 seem to indicate McDonald is genuinely bothered by the attitude of those in power.
- \* The most significant information of the entire interview is in statements 23 and 24. Truly an honest man, McDonald stresses up when he catches himself exaggerating and takes great pains to add appropriate qualifiers to his statements. Statement 24 is the clincher: HIS STORY IS TRUE!
- \* Statements 25, 26, 27 and 28 further demonstrate McDonald's consistency. The stress is light and his mind is probably off somewhere else. The slight stress in 28 may be registering some surprise that Bennett knew about voice stress analysis (remember, Bennett has not yet told McDonald what he is really up to).
- \* In 29, the stress on "Well" is anticipatory, perhaps because Bennett might be getting close to a sensitive area. That stress prompted Bennett to ask question 30. Possibly relieved Bennett missed some other cue, McDonald relaxed in his response (statement 30).
- \* Statements 31 and 32 show McDonald does have concern about his safety. This could be viewed as a healthy, "un-psychopathic" reaction.
- \* Most of statement 33 couldn't be analyzed because of faulty equipment.
- \* Statements 34 thru 40 aren't significant, other than the stress in 39 shows healthy "fear".

In conclusion, stress analysis shows McDonald to be truthful, and his competence gives sufficient credibility to the authenticity of APPOINTMENT IN DALLAS. Bennett believes we could have another WATERGATE on our hands and hopes enough people will force the authorities to answer the following questions:

1. When a man writes a book in which he offers significant evidence which might lead to capture of the murderer of the President of the United States, why was he not even questioned by any official representative of the United States Government?
2. Kimsey, the man who first told McDonald the details of the plot, left complete files. Upon his death (as reported to McDonald by a Mr. Davidove) the files were picked up by the FBI and, or the CIA. Where are those files?
3. Why did the Senate postpone re-opening the investigation until after the 1976 Presidential Election?
4. Shouldn't these questions be answered BEFORE the election?

END.



Interview Between Hugh, C. McDonald, Author  
Of *APPOINTMENT IN DALLAS* And Rick  
Bennett, President Of Hagorth Corporation -  
6/29/76

RHB: Ok, Mr. McDonald. Thank you. Just a minute, I have to clear my throat. Didn't start talking yet today.

1 MCD: *Is this for a newspaper magazine or what, Rick?*

RHB: Well, this is - I've got another business, but we're just starting a local newspaper here in Issaquah, and I've also got friends on both United Press International and Associated Press, and I've been doing some stories, I'm gaining more credibility with them as far as producing stuff that they would like to print.

2 MCD: *They just, I just, you know, the program, Good Morning, America.*

RHB: Yes, I do.

3 MCD: *I was just listening to it. Rona Barrett just cut loose with a full minute on Appointment in Dallas. Very, very complimentary.*

RHB: Well, you know, ever since I read your book which was, Gosh, I think it just came out near the end of 1975, and from that point on I've been flabbergasted and looking for something to happen with the authorities admitting that there is a possibility of some great relevance there and I just wanted to - I think with the Senate's latest action on the Kennedy assassination, I wanted to - I think it's very appropriate that some great attention be focused on this again.

4 MCD: Great, you can go ahead and start your interview. How long will it take?

RHB: Just, say ten minutes or so.

5 MCD: OK, fine.

RHB: Basically, there is in my mind to allow for all possibilities, there are four possibilities, I think that we should eliminate at least two of them. There's always the possibility that the book was a setup in other words, that for some reason that someone set you up to make you think that this was the story.

6 MCD: *I understand that and I recognize that but I fail to see any possible gain from it.*

RHB: Well, I think that's true too and I notice in the front of the book that a number of the names were changed, it said, to protect people who are living. Was Mr. Kimsey's name the real name?

7 MCD: Yes, *that is the real name, Mr. Kimsey's name, so far as I know.* He was buried under that name.

RHB: OK, Well, your credentials are impeccable, and the book was certainly right there that you have the patent on the IDENTI-KIT then?

8 MCD: Oh, yes.

RHB: That's very interesting How long did it take you to come up with it?

9 MCD: Over a period of about three to four years totally. The patent, I think, was issued in 1961. But I began work on it in the fifties.

RHB: Very interesting. Now since the book, *APPOINTMENT IN DALLAS*, has there every been an attempt by Saul to contact you again?

10 MCD: No. But I wouldn't think there would be. *I believe, of course, that Saul is alive, and I believe that the Central Intelligence Agency probably knows where he is. They surely know who he is. And I would guess they know where he is.*

RHB: I would be surprised if they didn't.

11 MCD: So would I.

RHB: Have you been asked to testify before any of the Senate committees?

12 MCD: No, I have not been. I have offered to all across this nation. You see the book *sold over a million copies.*

RHB: Well, it's probably going to sell a lot more than if it's reprinted.

13 MCD: Yes and *I was in some seventeen cities* on sixty-three majors shows and on each one of them I offered and asked for the privilege of testifying in front of the Committee, and I have heard nothing.

RHB: And you have had no contact from any authorities?

14 MCD: No. No authority would contact me. I can understand that. I think that the authorities involved are *not anxious to have Saul's story come out. But it's coming out.*

RHB: Well, it's going to come out, but just like Watergate, the truth is going to come out, and I think it's due to, for whatever reason, a lot of conscientious people. Let me ask you a couple of pointed questions. Then to reiterate, and, by the way, I forgot to ask that it will be on the tape that I do have your permission to taperecord the interview?

15 MCD: Do you have what?

RHB: Do I have your permission to tape record the interview?

16 MCD: Yes, you do.

RHB: OK, thanks very much. In Washington we have a real funny law. At any rate, you do not feel there is any significant evidence to lead you to believe that someone was setting you up or putting you on then?

17 MCD: No, I have nothing to indicate that at all. The person who would have done that, the start of that, would have been *Kimsey.*

RHB: Um hum.

18 MCD: If his talk to me in Delaney Plaza when I was with Goldwater was a setup, I can't imagine what his point would have been. And there's where it would have had to have started.

RHB: OK and then when you, when you got the story from Saul, the recollection that you went up to the Hotel Room and showed him the transcript then was absolutely correct?

19 MCD: That's correct. *There's no question. The other thing is, the problem was only reiterating what Herman (Kimsey) had told me. He simply confirmed it.*

RHB: OK so in my mind, that really eliminated that possibility that you were set up which then, of course, the other possibility is that you had either fabricated this or imagined it. And with your credentials, I guess we'll just have to let that stand on the record.

20 MCD: Someone has to believe someone, you know. And you stop to consider with *everybody* involved in the Warren Commission, *I suspect that* the tendency to believe me is far more justified than almost anyone else in the *investigation.*

RHB: That's absolutely true.

21 MCD: So, Hell, one of the things that *bothers me* is the *nerve of any politician any politician* in Washington today questioning my - either motives or truthfulness - *there's a real problem there.*

RHB: Oh, absolutely. Especially, when they haven't gone to the trouble to corroborate your story and go into some depth with you. That, in my mind, is unforgivable. And I think you ought to play it up in the next printing of the book.

22 MCD: Yes.

RHB: That the book sold a million in copies and yet you haven't heard from anyone. So from your own lips then, you're telling me that this is truth. Right?

23 MCD: *Of course, it's true. That is*, the truth of Saul's story. I cannot attest to.

RHB: That's correct. But the . . . . .

24 MCD: But of those circumstances taking me to to Saul and my interview with him are all true.

RHB: OK, did you change the name of the country that you interviewed him in?

25 MCD: *No.*

RHB: OK. I noticed that a good portion of the book and the interview with Saul was told in first person. Were you tape recording the interview?

26 MCD: No. Indeed not. No, it was not tape recorded.

RHB: So, this was just from your memory then?

27 MCD: Yes.

RHB: OK. I had a real reason for asking that because I thought possibly if there were a tape of Saul's, that someone might attempt to do a voice stress analysis on it.

28 MCD: *Yeh, no.*

RHB: Have you had any contact from Intelligence organizations outside the United States that you know of to ask you about?

29 MCD: *Well*, the Intelligence community outside of the *United States* found Saul for me.

RHB: OK, I just wondered, do you feel that you have been threatened in any way?

30 MCD: No.

RHB: I guess that if you were put away, that would add credibility to the book.

31 MCD: Of course. I think *the book is the greatest shield I could have.*

RHB: Until such a time as the book is - certain facts in the book are justified.

32 MCD: *Then I think there could be some danger.*

RHB: How about this bit of evidence that Schweiker's Committee released about the plane to Cuba being delayed for some passenger who didn't have to go through Customs?

33 MCD: Yeh, I understand. I know nothing -- *(Due to bad connection this part of the tape is not transcribed)* -- no question in my mind that is true. I have received enough information -- *(bad tape connection)* -- *my analysis of the Warren Commission* may have been somewhat in error simply because they may have been duped too. In spite of their information I think men as brilliant as Earl Warren and other men on that Commission must have known that. They must have realized that they were getting a one-sided exposure. But I'm convinced that the conclusion they arrived at was a foregone conclusion and a *must* for them.

RHB: As you indicated in your book, the fact was that they worked backwards from Oswald and not forward like an investigator should.

34 MCD: That's right.

RHB: Very interesting. Well, I sincerely appreciate your call, and your book has the ring of truth. And I've been convinced of that. I think I've got a method for forcing the issue.

35 MCD: That would be great. The newspapers at the beginning were very cautious about this story, and I don't blame them for that. You know, I think they should be cautious. But as I went across country, in the local papers in the large cities and small cities, I found a great deal of support among the news media. And I think now with the information that's coming out from Senator Schweiker's investigation, they will be turning more and more to "Appointment in Dallas" and understanding that the ring of truth and probably the seed of truth is there.

RHB: Well, I agree more fully for one other reason, and I couldn't make you aware of it before the conversation. I'm the President of a Company - we've just come out with an electronic product it's an instantaneous voice stress analyzer, and as I've reviewed your story, I've also had you on the unit, and I'm convinced that you're on the level. And I just want you to know that.

36 MCD: That's wonderful.

RHB: And this is going to be the gist of my interview and the reason that I know that I'll get wide circulation is that I'm going to issue a Press Release indicating that you're on the level based on my machine. And I've uncovered a couple of frauds. This gal in California who supposedly was kidnapped by Sasquatch. I called her and interviewed her and her witness and blew their story to pieces because during the interrogation, I knew where they were lying and I could refine the questions and get them to contradict themselves.

37 MCD: Well, that's wonderful.

RHB: And I'll be glad to, as I get, publicity, send you copies of it. Is there some - should I send it to Zebra Books or what?

38 MCD: No, you can send it to my address. I'm at . . .

RHB: OK, let me get out a pen. I did have some trouble. I assumed that you were kinda lying low for pretty obvious reasons. Because they wouldn't give me your phone number.

39 MCD: I wouldn't want my address *printed*.

RHB: OK, well, I certainly won't do that. I'll write say -

40 MCD: How does it compare with the other stress analysis units that O'Toole uses.

*Conversation closed with a sales pitch on HS/I.*





# The News Mill

Serving the Issaquah Community

Volume 1, No. 17, Wednesday, July 7, 1976

## Inventor offers \$10,000 to disprove author

By Dick Hamilton

In an exclusive interview with *The News Mill*, Rick Bennett, President of Hagorth Corporation (manufacturer of the Hagorth Scanner — a voice activated lie detector) announced the offer of a \$10,000 reward to the first person, or group, to prove Hugh C. McDonald to be a fraud. (McDonald is the author of *Appointment in Dallas* — a recent best-seller that claims to have identified the real assassin of John F. Kennedy.)

Ironically, Bennett's offer stems from his own frustrated attempts to prove McDonald to be a fraud. Bennett, a resident of High Valley, interviewed McDonald on June 29. The interview, conducted by telephone, was tape recorded and subsequently subjected to analysis by the Hagorth Scanner.

Bennett, hoping to prove the book to be a fictitious concoction — and thereby receive publicity for his firm's lie detector, has, instead, convinced himself of the absolute authenticity of the story related by Mr. McDonald.

According to Bennett, "The impact of the realization that McDonald is totally truthful, and competent as well . . . is enormous. When a man writes a book in which he offers significant evidence which might lead to capture of the murderer of the President of the United States, why was he not even questioned by any official representative of the United States government?"

Bennett further explained that publicity for his device is now secondary. "The credibility of the device is no longer in question. Even McDonald is familiar with the first several generations of these devices — and of their reliability. But, what is important now is what we can learn from the use of the Scanner. Or, I guess I should say what we have already learned. When a book such as *Appointment in Dallas* sells over a million copies, and when the author's statements can be validated, and when the authorities don't even bother to check him out, why they don't even ask

the United States, then this is, at the least, unprecedented incompetence. At its worst, it could be ten times worse than Watergate."

When asked about the reward, Bennett replied, "I really hope that people try to claim it. When they do they will have to start digging. And when they do that, they will have to come to the same conclusions that I have. And when that happens, it won't just be me asking the government what's going on."

Bennett was asked why he is taking such an unqualified stand on this issue — particularly when, in the past, he has been less than willing to make a flat statement relative to the truthfulness of some statements or stories. Bennett replied, "In this case, McDonald is truly an honest man. When he exaggerates, he catches himself and adds the appropriate qualifiers to his statements. McDonald is an honest man. His story is true. Beyond that, I have grown more comfortable with the use of the scanner. My confidence in the unit's reliability is now at 100%. In fact, if the unit had said that McDonald was a fraud, I was prepared to risk a lawsuit in order to say so."

At this point Bennett reviewed the transcript of the interview and identified the stress points and his interpretation of them. A portion of that interview is as follows:

RHB: . . . since the book, **APPOINTMENT IN DALLAS**, has there ever been an attempt by Saul to contact you again?

MCD: No. But I wouldn't think there would be. I believe, of course, that Saul is alive, and I believe that the Central Intelligence Agency probably knows where he is. And I would guess they know where he is. And I would be surprised if they didn't.

RHB: I would be surprised if they didn't.

MCD: So would I.

RHB: Have you been asked to testify before any of the Senate committees?

MCD: No, I have not been. I have offered to all across the nation. You see the book sold over a million

RHB: Well, it's probably going to sell a lot more than if it's reprinted.

MCD: Yes and I was in some seventeen cities on sixty-three major shows and on each one of them I offered and asked for the privilege of testifying in front of the Committee, and I have heard nothing.

RHB: And you have had no contact from any authorities?

MCD: No. No authority would contact me. I can understand that. I think that the authorities involved are not anxious to have Saul's story come out. But it's coming out.

RHB: At any rate, you do not feel there is any sign of evidence to lead you to believe that someone was setting you up or putting you on then?

MCD: No. I have nothing to indicate that at all. The person who would have done that, the start of that, would have been Kimsey.

RHB: Um hum.

MCD: If his talk to me in Delaney Plaza when I was with Goldwater was a setup, I can't imagine what his point would have been. And there's where it would have had to have started.

RHB: OK and then when you, when you got the story from Saul, the recollection that you went up to the Hotel Room and showed him the transcript then was absolutely correct.

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RHB: OK so in my mind, that really eliminates that possibility that you were set up which then, of course, the other possibility is that you had either fabricated this or imagined it. And with your credentials, I guess we'll just have to let that stand on the record.

MCD: Someone has to believe someone, you know. And you stop to consider with everybody involved in the Warren Commission, I suspect that the tendency to believe me is far more justified than almost anyone else in the investigation.

RHB: That's absolutely true.

MCD: So, Hell, one of the things that bothers me is the nerve of any politician, any politician in Washington today questioning my & either motives or truthfulness — there's a real problem there.

RHB: Oh, absolutely. Especially, when they haven't gone to the trouble to corroborate your story and go into some depth with you. That, in my mind, is unforgivable. And I think you ought to play it up in the next print of the book.

MCD: Yes.

RHB: That the book sold a million in copies and yet you haven't heard from No. 1. So from your own lips then, you're telling me that this is truth. Right?

MCD: Of course, it's true. That is, the truth of Saul's story, I cannot attest to.

RHB: That's correct. But the . . .

MCD: But of those circumstances taking me to Saul and my interview with him are all true.

(PAID ADVERTISEMENT)

# HAGOTH

CORPORATION

July 4, 1976

AN OPEN LETTER TO:

Gerald R. Ford  
President of the United States  
The White House  
Washington, D.C.

RE: SIGNIFICANT AND RELEVANT INFORMATION CONCERNING  
THE ASSASSINATION OF PRESIDENT JOHN F. KENNEDY

Dear Mr. President,

Because of its extraordinary nature, it is proper there be some public record of this communication. A copy of this letter has been published in the "NEWS MILL", a newspaper local to the community of Issaquah, Washington.

In the book APPOINTMENT IN DALLAS (Zebra, 1975), Hugh C. McDonald claims to have tracked down and interviewed the man who really shot President Kennedy. According to Mr. McDonald, that man is still living. Accompanying this letter is substantial evidence that McDonald's account of the real assassination plot is authentic.

On June 29, 1976 I conducted a telephone interview with McDonald and, without his knowledge or permission, subjected his story to a thorough voice stress study. The device used in the analysis was the HAGOTH HS/1 Scanner, a new product from a new company. A complete transcript with analysis and HS/1 validation is enclosed.

Mr. McDonald makes one very disturbing revelation. TO THIS DAY, HE HAS NEVER BEEN CONTACTED BY THE ATTORNEY GENERAL, THE FBI, THE CIA, THE SENATE, OR ANY OTHER AGENCY OF THE FEDERAL GOVERNMENT. The account of the successful assassination of the President of the United States has sold over one million copies, yet not one federal agency has seen fit to seek Mr. McDonald's help and testimony. At its best, this is unprecedented negligence. And at its worst...

Mr. President, it is the purpose of this communication to implore you to use the power of your office to see Mr. McDonald's testimony is PROPERLY investigated. I am convinced his is an authentic account and have offered \$10,000 to the person who can prove McDonald is a fraud. Thank you in advance for positive action.

Sincerely,

  
Richard H. Bennett, Jr.  
PRESIDENT

Enclosures

12350 - 206TH PLACE SOUTHEAST

ISSAQUAH, WASHINGTON 98027

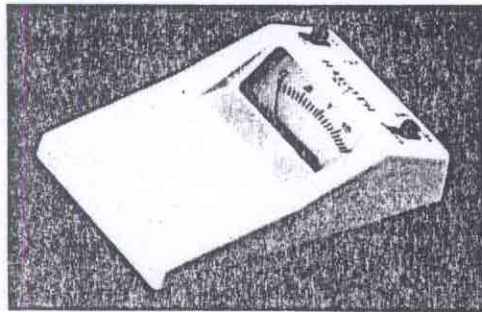
(206) 235-1258



## THE HAGOTH HS/1 SCANNER

### FEATURES OF THE HS/1 VOICE-DRIVEN "LIE DETECTOR"

- UNCONDITIONAL 30-DAY RETURN OPTION
- ONE-YEAR REPLACEMENT GUARANTEE
- RECHARGABLE BATTERIES
- INSTANTANEOUS RESULTS
- COMPLETELY AUTOMATIC: NO ADJUSTMENTS
- COMPACT: FITS IN BRIEFCASE OR PURSE
- RUGGED HIGH-IMPACT PLASTIC CASE
- OPERATIONAL WITHIN SECONDS OF SETUP
- COMPLETE ACCESSORIES INCLUDED
- OPERATES WITH ALL BELL TELEPHONES



### THEORY AND MODE OF OPERATION:

Intelligence operations during the second World War verified the fact that an 8- to 14-cycle modulation in the human voice disappears when the speaker experiences stress. Because lying generally causes guilt, and because guilt will generally induce stress, following a few simple rules will allow the stress analyst to flawlessly pinpoint deception in the voice of any sane, adult speaker.

The HS/1 Scanner has a meter output which shows the 8-14 cycle (or "micro-tremor") activity. Thus, as the needle oscillates at the right-hand side of the meter, it can be assured there is a lack of stress. Conversely, when the meter activity is on the left, there is heavy stress.

A two-hour self-teaching cassette tape is supplied with each HS/1, which contains exercises and complete instructions for efficiently operating the unit and successfully identifying deception.

Because one doesn't want his act of observation to contaminate the results, the most effective use of the HS/1 will be over the telephone when the person with whom you are talking isn't aware he is being tested. Unlike the polygraph, the HS/1 will give "uncontaminated" and very objective results.

### APPLICATIONS FOR THE HS/1 SCANNER:

**ATTORNEYS** may use in settlement negotiations or on recorded depositions obtained from hostile witnesses.

**PSYCHIATRISTS** may have patients read an association word list, the HS/1 indicating emotional "hot spots".

**BUSINESSMEN** can be assured prospective partners have genuine confidence in proposed new ventures.

**NEGOTIATORS** can use the HS/1 during complex union negotiations to develop an opponents psychological profile.

**VOTERS** may evaluate a politician's candor.

**PROMINENT PERSONALITIES** who are constantly being approached with new "opportunities" can assess their motivations.

**EMPLOYERS** concerned with employee theft can identify and keep a closer eye on "high-stress" reactions to questions regarding such pilfering.

**PURCHASING AGENTS** can make sure their firm is getting the best prices from major suppliers.

Clearly, imagination is the only limit to the HS/1's many uses.

### TECHNICAL SPECIFICATIONS:

DIMENSIONS—6½" L x 4" W x 2¼" D  
WEIGHT—Less than 2 pounds  
OPERATING TEMPERATURE: 0-50 Degrees C.  
HUMIDITY—Condensation could damage  
VIBRATION/SHOCK—N/A

### PARTS INCLUDED IN SALES PRICE:

- one miniature condenser microphone
- battery charger
- induction coil for use with Bell phones
- direct connection patch-cord
- cassette training tape with transcripts

PRICE: \$1500

DELIVERY: TWO TO FOUR WEEKS

HAGOTH CORPORATION, 12350 - 206th PLACE S.E., ISSAQUAH, WASHINGTON 98027, (206) 235-1020.

# HAGOTH

CORPORATION

FOLLOWING ARE THE TERMS AND CONDITIONS BETWEEN HAGOTH CORPORATION AND A BUYER FOR THE SALE OF AN HS/1 SCANNER.

1. **WARRANTY:** Assuming there has been no abuse of the unit (and HAGOTH Corporation shall be the sole judge as to whether or not there has been abuse), HAGOTH grants the buyer:
  - A. A 30-DAY UNCONDITIONAL GUARANTEE. If for any reason the buyer desires a refund, HAGOTH will accept the return of the unit and fully refund any payments made by the buyer within 60 days of the return of the unit. IF BUYER'S PAYMENT WAS MADE BY BANK CREDIT CARD, THE AMOUNT OF REFUND WILL BE THE NET AMOUNT RECEIVED BY HAGOTH AFTER DISCOUNTING OF THE ORIGINAL AMOUNT BY THE BANK.
  - B. A 1-YEAR REPLACEMENT GUARANTEE. Excluding batteries, microphones, etc., HAGOTH will replace any defective unit within one year of delivery. The buyer shall bear all transportation and insurance costs to and from HAGOTH's headquarters.
2. **PROPRIETARY RIGHTS:** Buyer agrees that under no circumstances and for no reason whatsoever, will he ever attempt to remove the HS/1 circuit from its encapsulation, and buyer agrees to use his best efforts to insure no other parties will violate said encapsulation. Buyer agrees to indemnify and repay HAGOTH's losses due to buyer's failure to comply.
3. **CLAIMS AGAINST HAGOTH:** Buyer permanently and irrevocably waives his right to make claims against HAGOTH, its officers and agents, where such claims arise from the use, either proper or improper, to which the buyer puts the HS/1. Buyer fully indemnifies HAGOTH, its officers, and agents against any claims by other parties, where such claims arise from any use by the buyer or by a third party, either proper or improper, of the HS/1.

4. **INVALIDATION OF CONTRACT:** In the event any part of this agreement is declared to be invalid, the remaining terms shall remain in full force.
5. **REPRESENTATIONS:** Other than this agreement, no other representations by HAGOTH, its officers or agents, shall bind HAGOTH to any performance whatsoever.
6. **APPROVAL:** This contract shall not be binding on HAGOTH until received and approved by the President of HAGOTH Corporation.
7. **SALE OF BUYER'S HS/1:** In the event buyer sells the HS/1, buyer agrees to obtain the new buyer's signature on a sales contract which includes paragraphs 2, 3, 4, 5 & 7 of this agreement.
8. **PAYMENT TERMS:** Cash with order, unless other arrangements have been authorized.
9. **GOVERNING LAW:** This agreement shall be governed by and shall be construed according to the laws of the State of Washington.
10. **DISCOUNTS:** Price discounts on "lot shipments" shall be based upon schedule A.

## SCHEDULE A: "LOT SHIPMENT" DISCOUNTS

NUMBER OF UNITS	PERCENT DISCOUNT
1 .....	0%
2 .....	5
3-5 .....	9
6-9 .....	13
10-14 .....	16
15-19 .....	19
20-30 .....	22
31+ .....	NEGOTIABLE

BUYER

SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_  
 PRINT NAME & TITLE \_\_\_\_\_  
 COMPANY & ADDRESS \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

HAGOTH CORPORATION

SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_  
 RICHARD H. BENNETT, JR., PRESIDENT