

See under UCLA Guyanay Guy.

Rt. 8, Frederick, Md. 21701
4/9/75

Dear Mr. Fagin,

Sorry not to have been able to answer your letter of the 35d when it came several days ago.

The fact that you have not seen fit to include the senior of all those who have exposed the government and the Warren report on your program has nothing to do with what follows. It is in any way apparent that Mark Lane is ripping all you young people off again in a national campaign to promote himself and the work he has not done for 10 these 11 years of which you all help him boast. And I will not be party to any promotion of anyone or all the nut theories as opposed to fact your list makes inevitable.

However, in view of the fact that I have done so much more work than any other, am alone in having worked continuously on the subject and in having filed five Freedom of Information suits, I would be interested in knowing why you have seen fit to exclude me.

Now on the books: you can have them but not on consignment. They will be sold to you fully returnable. This is to say that you will receive full credit for any books returned in condition fit to sell. You can insure yourself on this by insuring the shipment.

Not only is this the standard arrangement with bookstores, but I've had some pretty terrible experience in California. There is much more than \$7,500, closer to \$10,000, owing me by Californians, ranging from the Freep bookstore to the largest distributor.

There was a time in late 1966 when Liebler was all over Lane and Lane was running like hell. I was asked by Lane's friends who were strangers to me to go out and take after Liebler. All I asked was the return of my expenses. I sent Liebler running and never got my expenses back. And to do this I abandoned my second book, which had just appeared.

This is not the only case in which I have been imposed upon in California, so I'm much less inclined to make an exception there.

There is another condition imposed upon me by those who do no work and commercialize the subject while I go further into debt to do the work that others use as their own and get paid for it. I alone, except if you consider Penn Jones' work of substance, have kept books in print over all these years while others were lapping up campus fees. I'm now 62, can't go further into debt, and have no means of reprinting now. So, on the advice of counsel I have added a fee of \$1.00 to each of the three first White-wash books, which are close to exhausted. While this hardly covers the increase in costs since they were printed, its real purpose is to go into a separate account to make reprinting possible. It will not be subject to the regular discount.

So, the books will be discounted 40% on the \$4.85 list but you will be charged an extra \$1.00 per book which you will pass on. This will not be true of either White-wash IV yet nor of Frame-Up. There will not for the present be any extra charge on them.

Because of the experiences recounted above and because you are all strangers and there is nothing I can do if you decide not to pay, I will expect cash in advance. I can see how you may misinterpret this, but the fact is I am willing to make these books available to those with interest even at cost to myself. When the supply is getting close to the end and I am willing to discount them when I'll not have enough to sell undiscouted you should be able to see this. Moreover, when I discount to a bookstore it can lead to repeat business.

Sincerely,
Harold Weisberg