

IN SURVEY AFTER SURVEY

IT'S PROVEN THAT LAWYERS WHO KEEP TIME EARN 16% OR MORE THAN THOSE WHO DO NOT



HERE ARE THE FACTS:

FACT: Not just a time keeping system but a means of establishing control of your non-billable time. This is the key to determining a reasonable hourly rate for billable time -- the key to more income!

FACT: Bill more -- collect more! The Safeguard Chargeable Time System provides accurate records of time spent on matters to be billed. Charges are not forgotten and unprofitable work is brought to the attention of the lawyer.

FACT: Provides practice management information! The system is the basis for preparing staff utilization and work-in-progress reports. Systems also available for computer input.



Safeguard
BUSINESS SYSTEMS

470 Maryland Dr. • Fort Washington, Pa. 19034

THE SAFEGUARD CHARGEABLE TIME SYSTEM

It's no longer a matter of whether you should keep time. It's only a matter of how to do it most efficiently. Safeguard can provide you with the most efficient time keeping method available. A simple, single entry automatically creates a client charge slip and a control journal. The system eliminates detail posting of time to client ledgers and provides easy retrieval of historical information.

WRITE for complete information today!

1973 ROSS ESSAY CONTEST

The following information is furnished for contestants in the 1973 Ross Essay Contest, which is conducted by the American Bar Association pursuant to the terms of the bequest of Judge Erskine M. Ross.

Time for Submission: On or before April 1, 1973.

Amount of Prize: \$4,800.

Subject: "How can this nation best cope with violence directed against public men during the election process?"

Eligibility: The contest will be open to all members of the Association in good standing, including new members elected prior to March 1, 1973 (except previous winners, members of the Board of Governors, officers and employees of the Association) who have paid their annual dues to the Association for the current fiscal year in which the essay is to be submitted.

No essay will be accepted unless prepared for this contest and not previously published. Each entrant will be required to assign to the Association all right, title and interest in the essay submitted. It is the policy of the Association to return all but the winning manuscript after the winner has been announced and to release the assignment of rights.

Instructions: All necessary instructions and complete information with respect to the number of words, number of copies, footnotes, citations and means of identification may be obtained upon request to the Ross Essay Contest, American Bar Association, 1155 East 60th Street, Chicago, Illinois 60637.